

Printing Business Solutions

HLB Mann Judd offers a specialist team with expertise in providing accounting, tax and business advisory services to the printing, paper, and packaging industries and supply chains. We have a detailed understanding of the structures and profit drivers of printing businesses, allowing us to provide practical advice and assistance in optimising company profits whilst minimising their carbon and environmental foot-prints. Our insight into the challenges facing the industry, coupled with our technical skills and practical experience, allows us to quickly identify issues and recommend appropriate strategies and approaches aimed at adding value to your business.

Our Services

We deliver a comprehensive suite of services that are relevant to a wide range of clients and project types, including:

- **Audit & Assurance** services including internal and external audit, financial due diligence, special reviews and governance reviews.
- **Business Advisory** services including optimising business performance, developing effective pricing policies, "tight" cash management strategies and getting your business ready for sale or the next generation.
- **Business Recovery** services including administration, receivership, rescues, and turnarounds.
- **Consulting** services including strategic business and marketing plans, business case development and preparation, sustainability strategies, and supply chain optimisation, carbon foot-printing, energy and resource efficiency plans, SGP/EMS, strategic and operational reviews, and cost reduction.
- **Corporate Finance** services including advice and assistance with commercial due diligence, business valuation, mergers and acquisitions, equity and debt raising, management buyouts and buyins, joint ventures and strategic alliances, and independent expert reports.
- **Tax Consulting** including tax due diligence reviews on business acquisition and disposals, business restructuring, and CEO tax planning reviews.

We also offer personal wealth management and specialist services including forensic accounting and dispute resolution.

Specialist Advice

We provide specialist services including:

- Succession planning and advice regarding exit strategies and business value
- Practical guidance for business recovery and growth strategies
- Tax effective strategies
- Financial modelling including, but not limited to, cash flow forecasting and profitability budgets
- Identification of and assistance with applications for appropriate government assistance and funding programs
- Carbon, environmental and sustainability audits and accounting to assess current performance and implement opportunities for improvement
- Assistance with scoping requirements and finance submissions for capital investments
- Salary packaging for employees.



Preferred supplier to members of the Printing Industries Association of Australia.

Approaches aimed at adding value to your business.

Printing Industries Member Contacts



**Annette Bonnett
Adelaide**

+61 8 8130 2000
abonnett@hlbsa.com.au



**James Hooper
Adelaide**

+61 8 8130 2000
jhooper@hlbsa.com.au



**Barbara Lazzarini
Brisbane**

+61 7 3001 8800
blazzarini@hlbqld.com.au



**Janelle Manders
Gold Coast**

+61 7 5574 0922
jmanders@hlbqld.com.au



**Stephen Michell
Melbourne**

+61 3 9606 3888
smichell@hlbvic.com.au



**Jeff Long
Melbourne**

+61 3 9606 3888
jlong@hlbvic.com.au



**Litsa Christodoulou
Perth**

+61 8 9227 7500
litsa@hlbwa.com.au



**Tracey De Pinho
Perth**

+61 8 9227 7500
tdepinho@hlbwa.com.au



**Tony Kabrovski
Sydney**

+61 2 9020 4000
tkabrovski@hlbns.com.au



**John Raffaele
Sydney**

+61 2 9020 4000
jraffaele@hlbns.com.au

About Us

The HLB Mann Judd Australasian Association consists of 8 member firms and 4 representative firms and has approximately 90 partners and around 700 staff members. It represents a group of specialists providing business advice and services to a wide range of business organisations and private clients.

We are full service firms providing a range of services, including:

- Audit & Assurance
- Business Recovery
- Business Services
- Consulting Services
- Corporate Finance
- Personal Wealth Management
- Tax Consulting
- Specialty Services